

CITY OF CAPE CORAL REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works – Fleet Services

Vendor Name: Florida Detroit Diesel - Allison

Address: 2305 Rockfill Road Ft Myers FL 33916

Phone: 239-332-3100 E-Mail: b.mahaffey@ssss.com

Price: \$ 24,000 Account: 516-30511-534120-30 (Outside Services) Fund: Fleet ISF

Description of item to be procured:

Truck/equipment repairs and maintenance of Detroit Diesel and Allison branded products.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

They are the only distributor / repair facility for Detroit Diesel-Allison in the Southwest Florida area.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

They are the only Detroit Diesel engine and Allison transmission repair service and distributor in the Southwest Florida area.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research other vendors who can repair and maintain Detroit Diesel and Allison banded vehicle components to ensure that the City of Cape Coral receives the best value.

Department Fleet Manager's Signature: AG Forbes Date: 11/04/2024

Public Works Director's Signature: [Signature] Date: 11/05/2024

Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) Date: 11/5/2024

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00



September 20, 2024

CITY OF CAPE CORAL, FLORIDA

Subject: Sole Source Letter

Florida Detroit Diesel – Allison, located at 2305 Rockfill Road Ft Myers, Florida is the only MTU, Detroit Diesel, Mercedes Benz truck engines and Allison Distributor in the immediate Southwest. Florida area.

Regards,

FLORIDA DETROIT DIESEL – ALLISON, INC.

Jason Hogan
Service Supervisor

Branch: 2305 Rockfill Road, Fort Myers, FL 33916 • Tel: (239) 332-3100 • www.fdda.com

Fort Lauderdale • Fort Pierce • Jacksonville • Miami • Ocala • Orlando • Panama City • Tampa • West Palm Beach



TO: Wanda Roop, Procurement Manager

FROM: Matt Williams, P.E., CFM, Public Works Director *MW*

DATE: November 4, 2024

SUBJECT: Stewart & Stevenson d/b/a Florida Detroit Diesel-Allison – Vendor# 1202
Purchase Order Requisition FY 2025
Sole Source Documents for Detroit Diesel-Allison Repairs & Maintenance

Background

Florida Detroit Diesel-Allison is the only authorized vendor for sales, service, and parts distribution for Allison Transmissions and Detroit Diesels in Southwest Florida.

Recommendation

Fleet Services would like to open a purchase order with Florida Detroit Diesel-Allison for up to \$24,000. This purchase order will cover the anticipated maintenance and repair of Allison Transmissions and Detroit Diesel equipment in the City of Cape Coral's Fleet through fiscal year 2025.

Funding Availability

Funding is available through Fleet's Internal Service Fund-Fleet Operations account 516-30511-534120 (Outside Services). These costs are then billed to the department that owns the asset.

DG/va

Attachments:

Florida Detroit Diesel-Allison Sole Source Ltr 9-2024
Florida Detroit Diesel-Allison Sole Source Form FY25

c: AJ Forbes, Fleet Manager *AJF*
Milagros Rosario, Senior Buyer
Damon Grant, Assistant PW Director